

FSL Trust Management Pte. Ltd. as Trustee-Manager for FSL Trust

### Disclaimer

Certain statements in this presentation may constitute forward-looking statements. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The words "believe", "anticipate", "intend", "estimate", "forecast", "project", "plan", "potential", "may", "should", "expect", "pending", and similar expressions identify forward-looking statements.

Forward-looking statements also include statements about our future growth prospects. Forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding our earnings, our ability to manage concentration and lessee credit risks, our ability to lease out or dispose vessels, our ability to implement our investment strategy, our dependence on credit facilities and new equity from capital markets to execute our investment strategy, the possibility of insufficient insurance to cover losses from inherent operational risks in the industry, lower lease rates from older vessels, our dependence on key personnel, FSL Holdings Pte. Ltd.'s controlling stake in the First Ship Lease Trust ("FSL Trust"), our short operating history, the lack of historical financial history for the Trust, the risk of government requisitions during periods of emergency or war, the possibility of pirate or terrorist attacks, competition in the industry, political instability where the vessels are flagged or operate, and the cyclicality of the industry and fluctuations in vessel values. For further information, please see the documents and reports that we file with the Singapore Stock Exchange.

FSL Trust may, from time to time, make additional written and oral forward-looking statements, including our reports to unitholders. We do not undertake to update any forward-looking statements that may be made from time to time by or on behalf of FSL Trust.

# **Results Highlights**

Philip <u>Clausius</u>
Chief Executive Officer
FSL Trust Management

### Maintains US 0.95¢ DPU for 1Q FY11

represents annualised tax-exempt yield of 11.5%\*

	1Q FY11	1Q FY10	у-о-у	4Q FY10	q-o-q
	US\$'000	US\$'000	% change	US\$'000	% change
Revenue	23,852	24,432	(2.4)	24,113	(1.1)
(Loss) / Profit for the quarter	(1,995)	686	Not meaningful	(928)	Not meaningful
Net cash from operations	11,539	16,329	(29.3)	12,984	(11.1)
Net Distributable Amount	5,687	8,980	(36.7)	5,688	0.0
Amount to be distributed	5,687	8,980	(36.7)	5,688	0.0
DPU for the period (US cts)	0.95	1.50	(36.7)	0.95	0.0

<sup>\*</sup> Based on FSL Trust closing price of S\$0.41 per unit on 20 April 2011 and at an exchange rate of US\$1.00 = S\$1.24

# Long-term bareboat charters underpin overall revenue stability

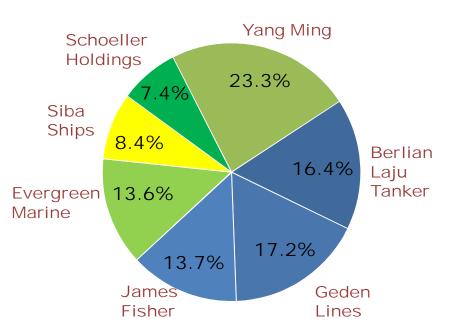
- Long-term bareboat lease revenue accounts for US\$20.8 million or 87% of total revenue in 1Q FY11, continues to underpin overall revenue stability.
- The lease portfolio has US\$575.7 million\* revenue backlog with an average remaining lease term of 6.9 years\*.
- Performance of 'FSL Hamburg' and 'FSL Singapore' in the product tanker spot market in 1Q FY11 was lower than expected.
  - The vessels generated time charter equivalent revenue of US\$95,000 and bareboat charter equivalent loss of US\$1.14 million
  - Performance affected by timing differences between recognition of freight revenue and expense; weak freight rates; higher bunker costs and ballast movements.

<sup>\*</sup> As at 31 March 2011, based on 21 ships on long-term bareboat charters, excluding extension and early buyout options

### Maintaining a diversified revenue base

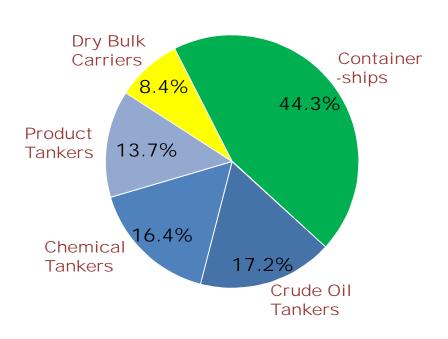
#### **Lease Revenue by Charterer**

(for 21 vessels on bareboat charters)



#### **Lease Revenue by Vessel Type**

(for 21 vessels on bareboat charters)



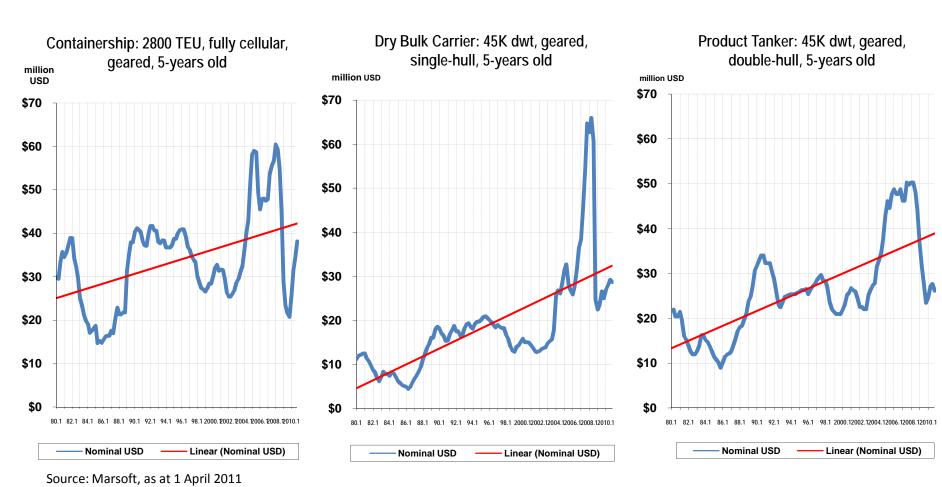
The lease revenue is based on annualised bareboat lease revenue of US\$86 million, which assumes the daily lease rate from the two vessels leased to Geden Lines are fixed at US\$20,335 per vessel

## Looking ahead

- Leverage on new opportunities in current market where asset and freight prices for certain shipping segments are below historical average
  - Obtained unitholders' approval in the EGM on 6 April 2011 to include
     Time Charters and Short-Term Charters in our business strategy
  - Leasing strategy remains overall 'long-bias' to protect the long-term stability of distributions to unitholders
- We see pockets of good opportunities to expand our portfolio and grow our long-term recurrent revenue base.
- FSL Trust is well-positioned to tap the growth momentum in rapidly expanding Asia.

# Asset values for certain segments are below historical average

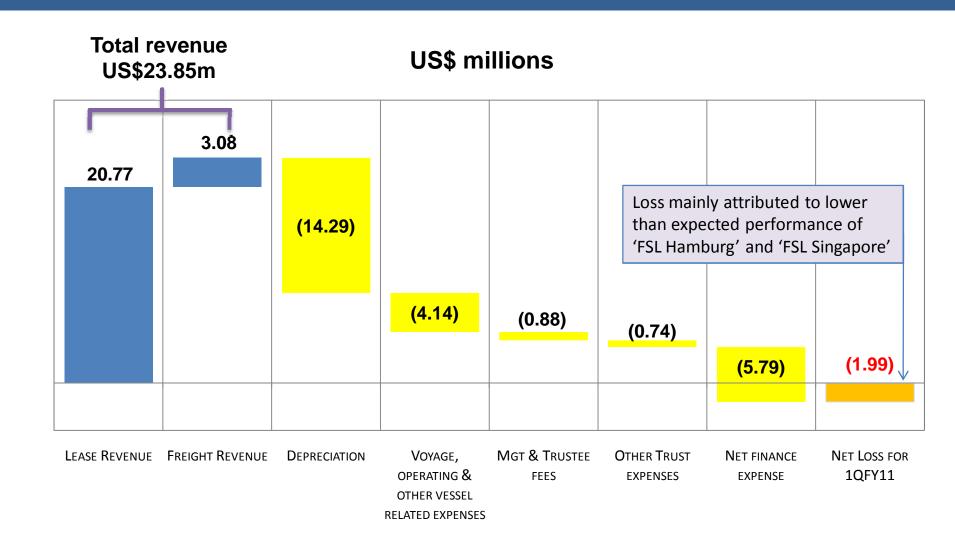
### Nominal asset value trend between 1Q 1980 and 1Q 2011



## **Financial Highlights**

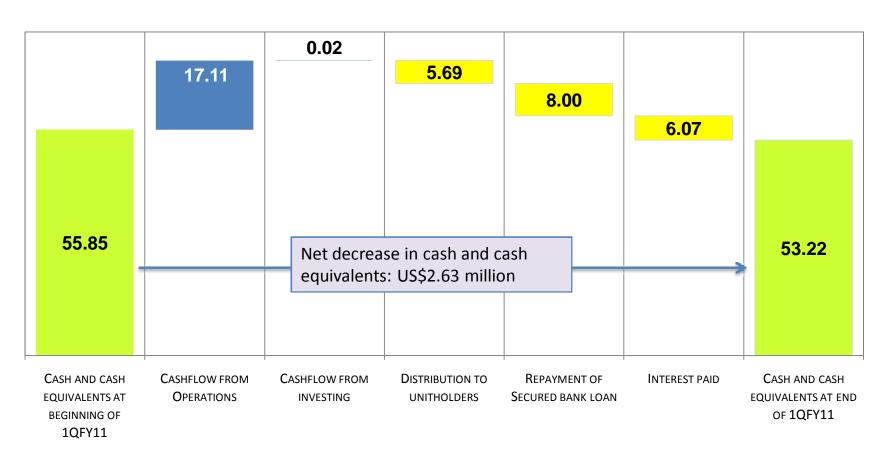
Cheong Chee Tham
Chief Financial Officer
FSL Trust Management

### **1QFY11 Income Statement Highlights**



## Cash position remains sound

### **1QFY11 Cash flow Highlights**



<sup>\*</sup> After changes in working capital

## **Update on the Credit Facility**

- Tranches B and C (total US\$226.2m) of the Credit Facility mature on 2 April 2012
- FSLTM has commenced discussion with its lenders on the refinancing and the discussion is progressing well. FSLTM will provide further updates in due course.

Tranche	Facility amount (US\$'million)	Amount drawn as at 31 March 2011 (US\$'million)	Loan maturity
А	250	226.1	27 March 2014
В	200	180.8	2 April 2012
С	65	45.4	2 April 2012
Total	515	452.3	

<sup>\*</sup> The total outstanding secured debt was further reduced to US\$445.1 million after a loan repayment on 1 April 2011.

## Thank You! Q & A