



# **FSL Trust**

2QFY18 Financial Results  
3 August 2018

## 2QFY18 – Key financial highlights

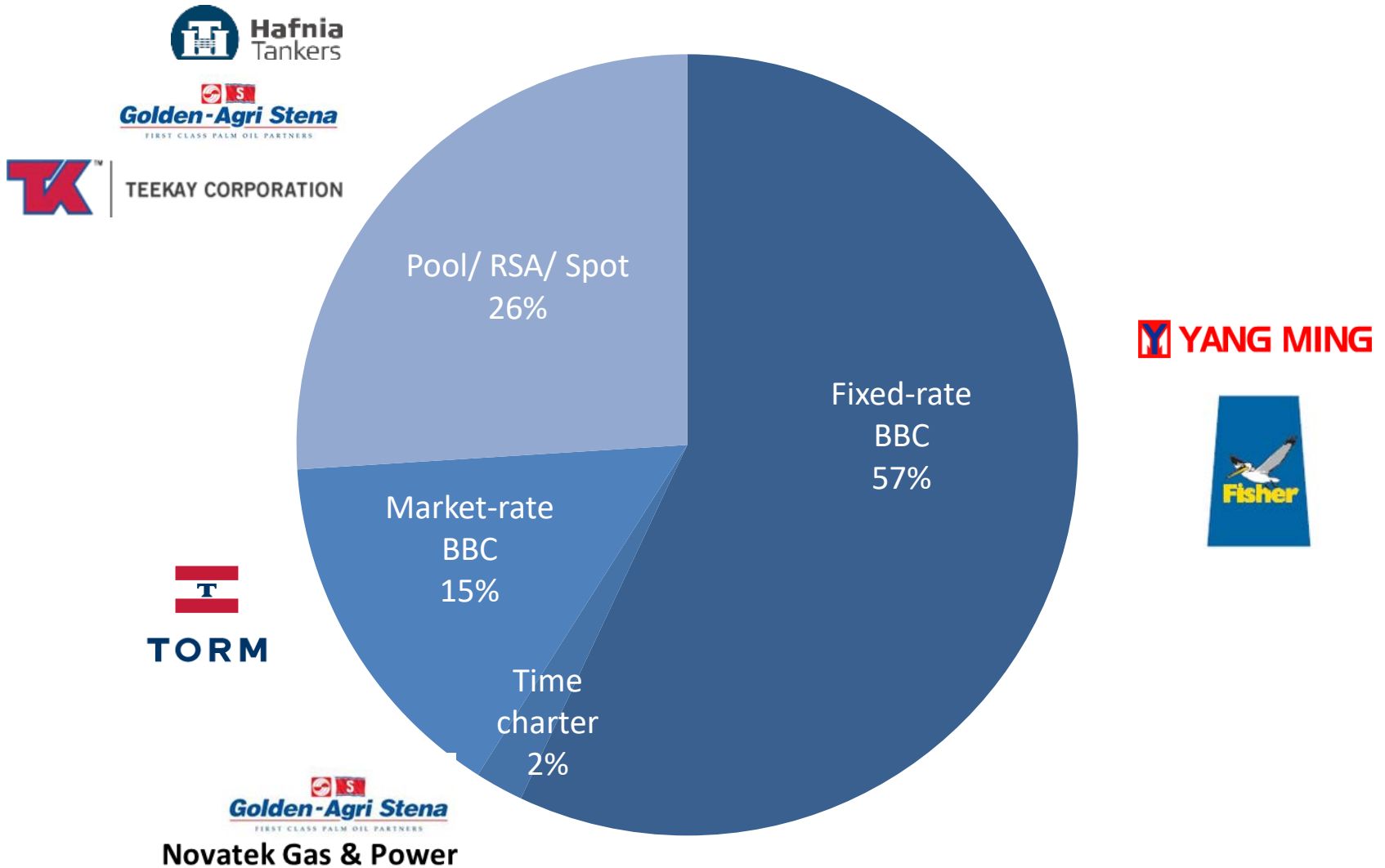
- Net profit of US\$0.7m in 2Q18
- Cash generated continued to be positive
- Revenue declined 20.4% year-on-year, primarily due to:
  - softening of rates across all sectors
  - Time charter agreements not extended for one Aframax and both MR tankers
  - disposal of two containerships and one chemical tanker

# Performance review

US\$'000	2QFY18	2QFY17	Inc/(Dec) %
Revenue	16,665	20,949	(20.4)
Operating profit/ (loss)	2,906	(19,574)	N.M.
Profit/ (loss) for the quarter	719	(21,808)	N.M.
Net cash generated from operations	7,939	11,283	(29.6)
Gearing ratio	41.9%	44.2%	(5.2)

- Revenue decrease mainly due to rate pressure across all sectors, and contributed by reduced fleet size
- US\$ 72.4m of debt repaid in 12 months to 30 June 2018
- Post quarter end the Existing Syndicated Loan was fully repaid, and new loans were drawdown from Hellenic Bank (US\$ 50m), Chailease International Financial Services (US\$ 40m), and Amsterdam Trade Bank (US\$ 18m)

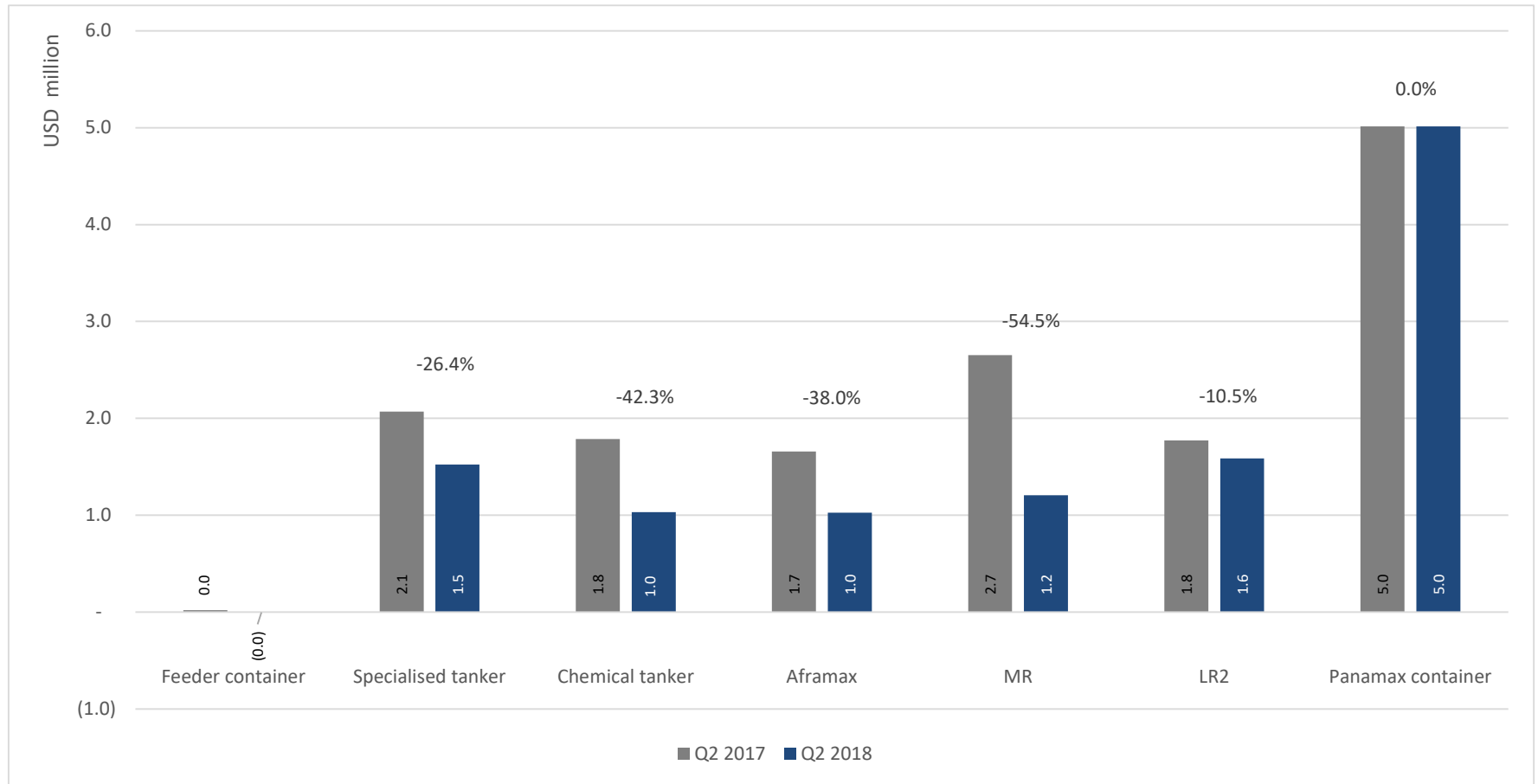
# Fleet deployment by revenue<sup>(1)</sup>



Note 1: BBCE revenue for the 3 months ended 30 June 2018

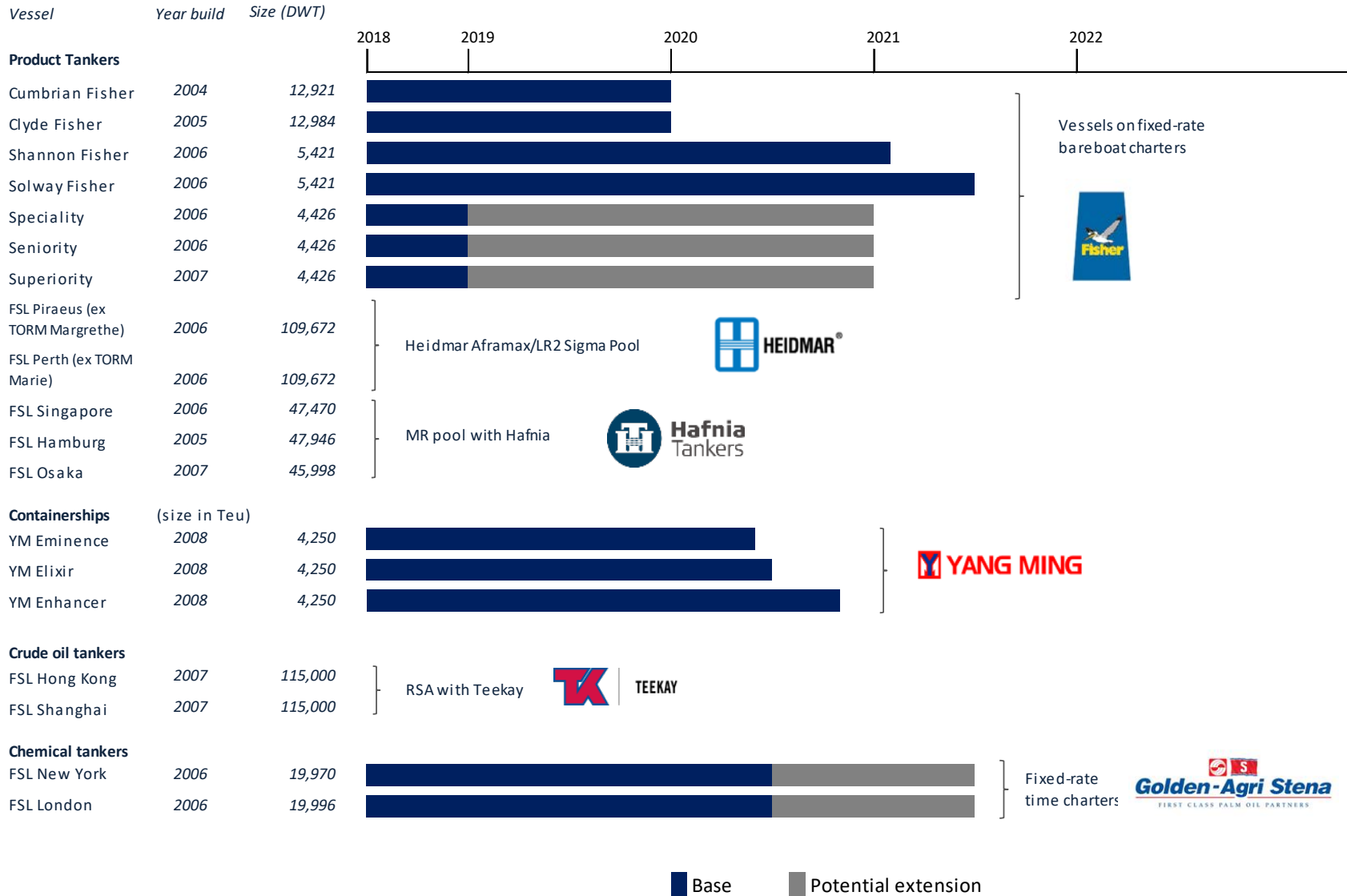
# Operational performance

## BBCE revenue by vessel type



Note: Reduced fleet with the disposal of a containership and a chemical tanker in January 2018

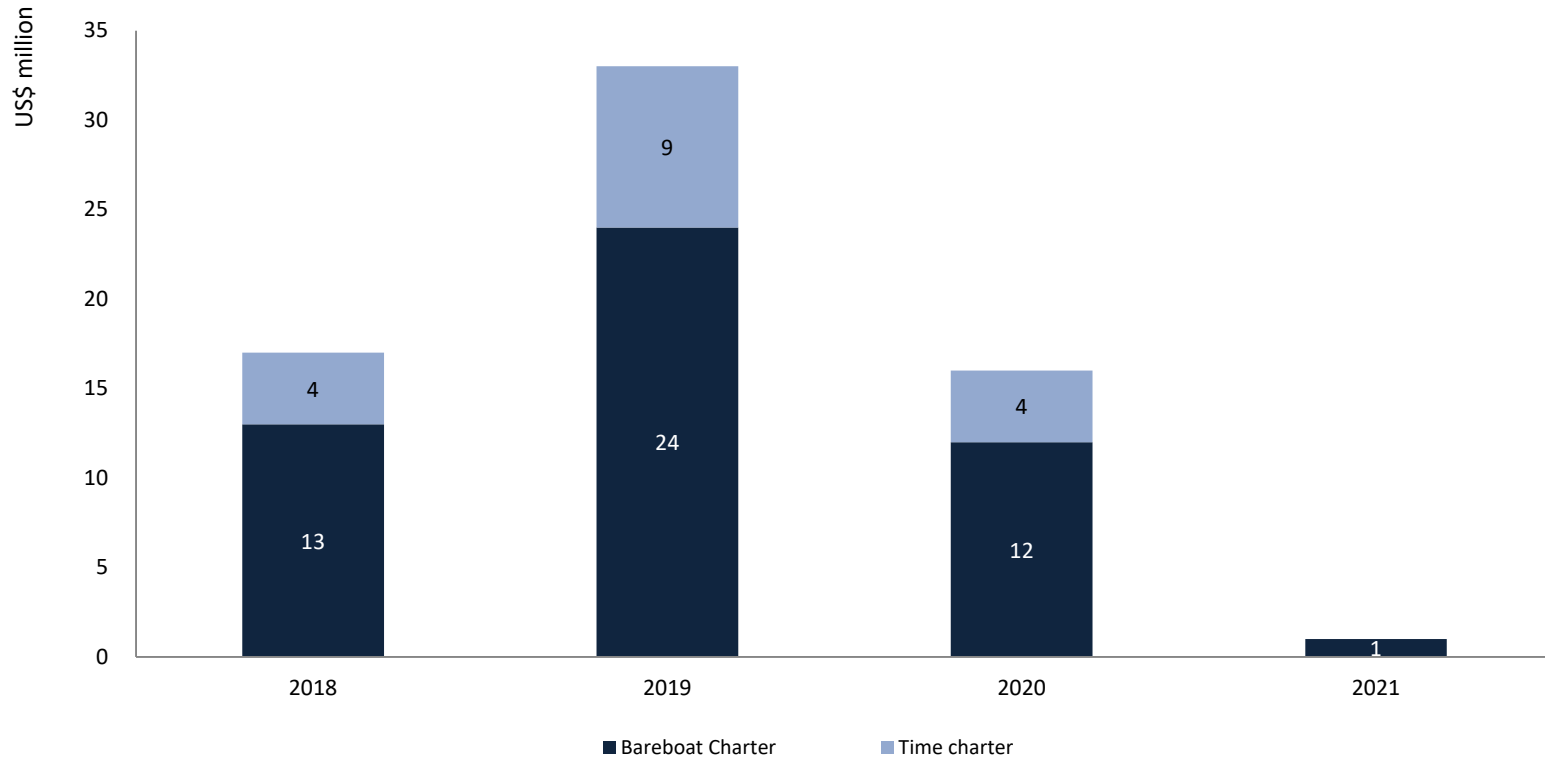
# Lease maturity of vessels



■ Base    ■ Potential extension

# Revenue backlog

Remaining contracted revenue stood at US\$ 67m <sup>(1)</sup>  
as at 30 June 2018



Note 1: Based on revenue from ten bareboat charters (excluding the TORM charters on variable rates) and time charter contracts

## FY2018: Scheduled Redeliveries

Vessel	Date
Speciality	4Q FY2018
Seniority	4Q FY2018
Superiority	4Q FY2018

The above three vessels could be redelivered in FY2018 but are subject to extension options

- FSL Singapore has entered the Hafnia Pool after completion of existing time charter in April 2018
- FSL Piraeus (ex TORM Margrethe) redelivered in June 2018 and estimated to complete repairs by end July 2018



## ➤ Summary

- Another quarter of positive cash generation despite the challenging shipping industry environment
- On 25 July 2018 the Trust completed the refinancing of all outstanding amounts under the Existing Syndicated Loan using funds from the utilization of the New Facilities, totalling US\$ 108m, as well as internal resources

## ➤ Outlook

- Shipping markets across sectors in which FSL Trust operates remain under pressure. However, there are positive signs for improvement for 2019.

Thank You