

# **Investor Presentation**

October 2008

FSL Trust Management Pte. Ltd.
As Trustee-Manager for First Ship Lease Trust



#### Disclaimer

Certain statements in this presentation may constitute forward looking statements. Forward looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The words "believe," "anticipate," "intend," "estimate," "forecast," "project," "plan," "potential," "may," "should," "expect," "pending" and similar expressions identify forward looking statement.

Forward looking statements also include statements about our future growth prospects.

Forward looking statements, involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding our earnings, our ability to manage concentration and lessee credit risks, our ability to lease out or dispose vessels, ability to implement our investment strategy, dependence on credit facilities and new equity from capital markets to execute our investment strategy, insufficient insurance to cover losses from inherent operational risks in the industry, lower lease rates from older vessels, dependence on key personnel, First Ship Lease Pte. Ltd.'s controlling stake in the First Ship Lease Trust ("FSLT"), short operating history, lack of historical financial history for the Trust, risk of government requisitions during periods of emergency or war, possibility of pirate or terrorist attacks, competition in the industry, political instability where the vessels are flagged or operate, cyclicality of the industry and fluctuations in vessel values. For further information, please see the documents and reports that we file with the Singapore Stock Exchange.

First Ship Lease Trust may, from time to time, make additional written and oral forward looking statements, including our reports to unitholders. We do not undertake to update any forward-looking statement that may be made from time to time by or on behalf of First Ship Lease Trust.

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### **FSL Trust Overview**

Business	: Set up as a Singapore business trust <sup>(1)</sup> to provide ship leasing services on a long-term bareboat charter basis to the international shipping industry					
Sponsor	First Ship Lease Pte. Ltd., Singapore Key shareholders:  **PhypoVereinsbank** HSH NORDBANK** Schoeller Holdings**					
Trustee-manager	: FSL Trust Management Pte. Ltd. (Owned by the Sponsor)					
Listing	: Ordinary units on SGX-ST since 27 March 07 ADR on OTCQX by end of October 08 Bloomberg: FSLT SP   Reuters: FSLT.SI					
Key Unitholders	: FSL (30.2%); AIA Co Ltd (8.9%); DWS (8.0%); Penta Investments (7.9%)					
Market Cap <sup>(2)</sup> : S\$215 million (US\$146million)						
Distribution Yield <sup>(3)</sup>	: 41.9%					



<sup>(1)</sup> On 19 March 2007; (2) As at 20 Oct 2008; (3) Based on annualized DPU guidance of 3.05 US cents for 3Q08 and share price of \$\$0.430, at exchange rate of US\$1 to \$\$1.477

# Senior Management



Philip Clausius, President and Chief Executive Officer

- Co-founded FSL. Previously with Schoeller.
- 16 years of financial and operational experience in the shipping industry working in Germany, Greece, Cyprus, New York and Singapore.



**Cheong Chee Tham**, Senior VP and Chief Financial Officer

- 12 years with the Singapore Airlines Group, joined FSL in Oct 05.
- More than 17 years of experience in accounting, leasing and asset financing.



Kwa Lay San, VP and Chief Risk Officer

- 11 years with DBS Bank, joined FSL in May 06.
- 13 years of experience in Corporate Banking with focus on Credit & Transportation.



Ronald <u>Dal Bello</u>, Senior VP and Head of Sales, West of Suez, based in Zurich

- Previously with GE Commercial Finance, joined FSL in April 06.
- 17 years of experience in Structured & Ship Finance.

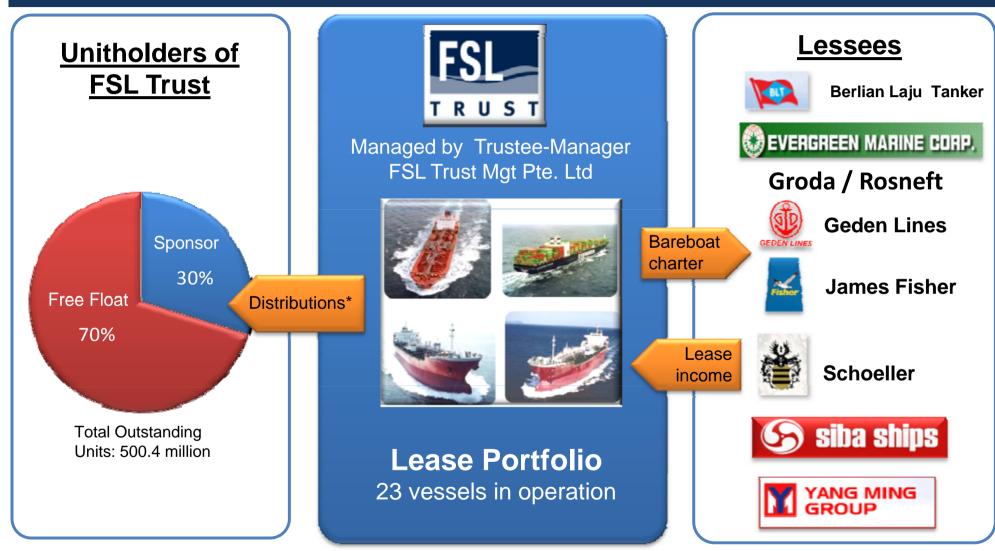


Vijay <u>Kamath</u>, VP and Head of Sales, East of Suez

- Previously with National Bank of Fujairah. Joined FSL in May 08.
- 15 years of experience in Shipping & Ship Finance working in Mumbai and Dubai.



# Business Model: Overview



Note: FSL Trust is a "Passive Foreign Investment Company" ("PFIC") for U.S. income tax purposes

\* Net of Interest expense, management fees and Trust overheads



# Business Model: Focus

- As an alternative capital provider to the maritime industry
- Only long-term bareboat charters with minimum 7 years lease
- Growth through DPU accretive acquisitions
- To sustain and to enhance long-term distribution yield for unitholders
- Pays at least 90% of net distributable amount
- Strong focus on risk management









# Business Model: Portfolio Highlights

- 23 high quality and modern vessels with avg. age of 3.5 years<sup>^</sup>,
   diversified across 5 different sub-sectors and 8 different lessees
- Lease portfolio net book value of US\$919 million\*, 8.9 years^ avg.
   remaining lease and US\$883 million\* contracted revenue
- Avg. unlevered lease IRR target<sup>+</sup> of 8%, avg. asset yield target of 11%
- Staggered lease term expiry schedule, earliest lease expiry in 2014
- All vessels in portfolio are fully funded. No committed capital expenditure that requires additional funding



<sup>^</sup> On dollar-weighted basis, assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

<sup>\*</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

<sup>+</sup> Depending on prevailing interest rates and industry credit spread

### Long-Term Bareboat Charter: Lowest Risk Business Model

	Les	ssors	Operators	
Charter Type Business Risks	Bareboat Charter	Time Charter	Voyage Charter / Bill of Lading / Contract of Affreightment	
- Credit Risk		$\checkmark$		
- Residual Risk	<b>√</b> *	<b>*</b>		
- Technical Risk		$\checkmark$		
- Operating Cost Risk		$\checkmark$		
- Voyage Cost Risk				
- Shipping Cycle Risk				

<sup>\*</sup> Risks associated with Trustee-Manager's ability to lease out and re-lease vessels on expiration or termination of the initial lease.



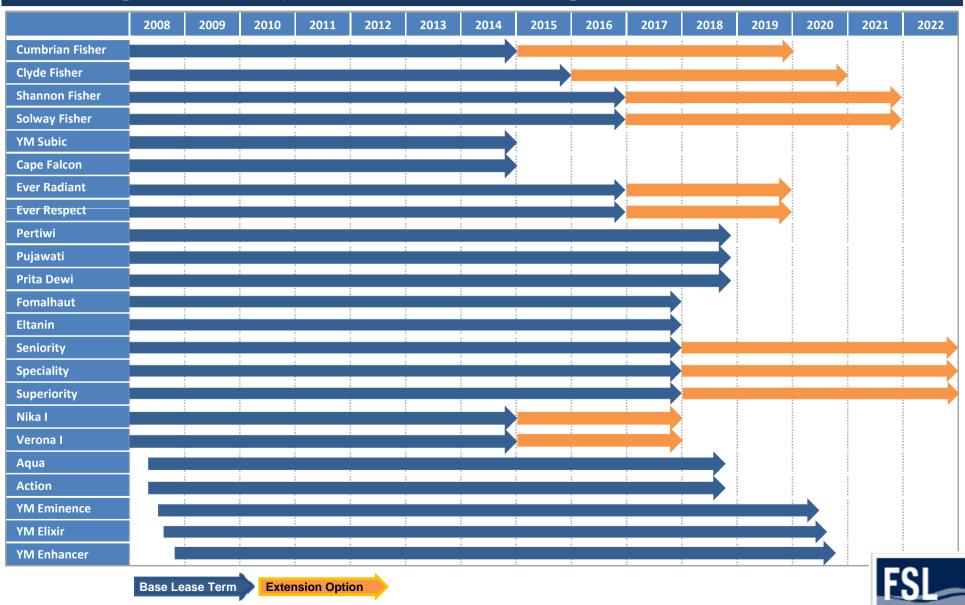
# Long-Term Bareboat Charter: Lease Pricing and Risk Management

Offer to potential lessees	<ul> <li>100% financing</li> <li>Structuring flexibility</li> <li>Off-Balance Sheet treatment</li> <li>Funding diversification</li> </ul>
Lease Pricing*	<ul> <li>Average Lease IRR (unlevered) Target: 8%</li> <li>Average Asset Yield Target: 11%</li> <li>Risk Adjusted Pricing Model</li> </ul>
Risk Management System	<ul> <li>Separate risk management function headed by Chief Risk Officer</li> <li>Internal transaction rating process modelled after Standard &amp; Poor's methodology</li> <li>No asset acquisition without lease and financing in place</li> <li>Only bareboat charters with minimum lease term of 7 years</li> <li>Disciplined approach to residual risk and valuation assessment based on Marsoft</li> </ul>

<sup>\*</sup> Depending on prevailing interest rates and industry credit spread



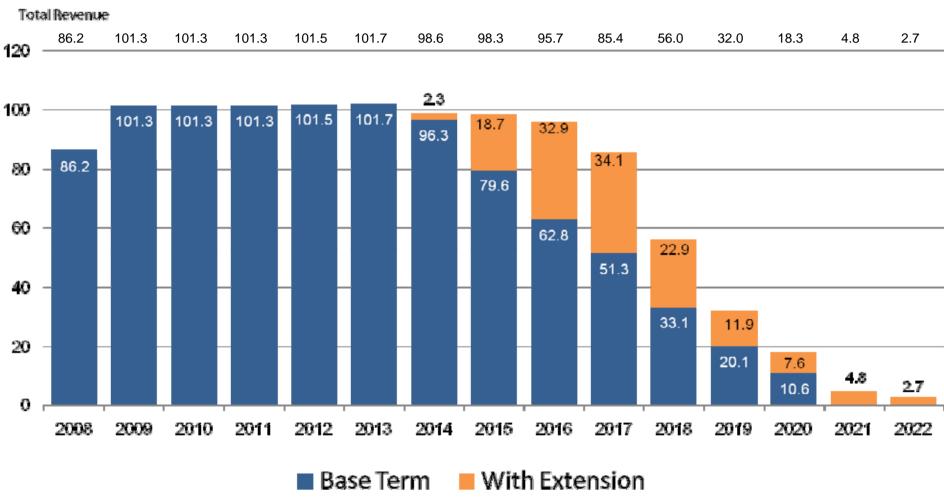
# Lease Portfolio: Average of 8.9 years^ remaining lease life



<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

## Lease Portfolio: Contracted revenue of US\$883 million^

#### All in US\$ million



<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008



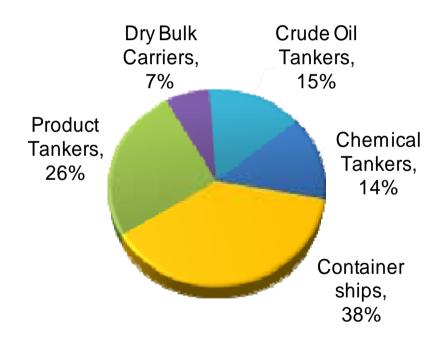
### Lease Portfolio: Revenue Diversification

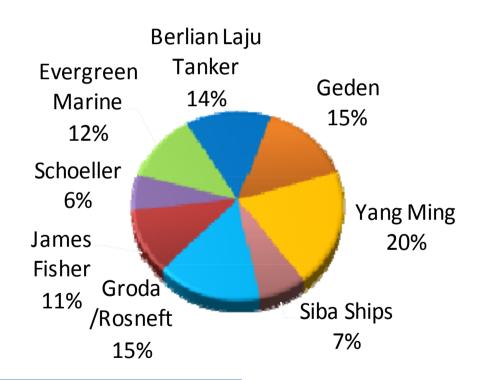
#### Revenue by Vessel Type

**Total Number of Vessels: 23** 

#### Revenue by Lessee

**Number of Lessees: 8** 





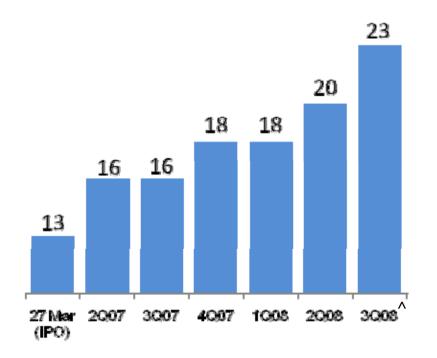
Annualised revenue: US\$101 million^



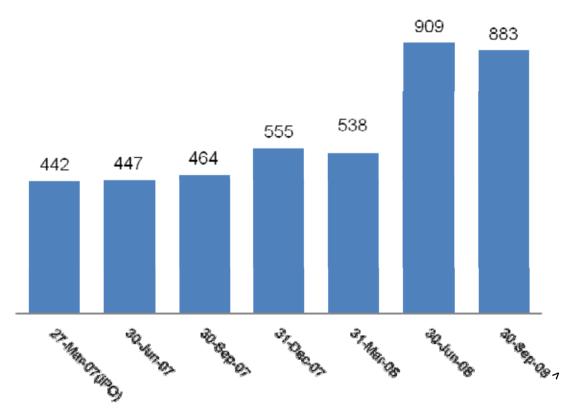
<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

### Lease Portfolio: Growth Track Record

#### Vessel Growth (Number of Vessels)



#### Fixed Contracted Lease Revenue (US\$m)



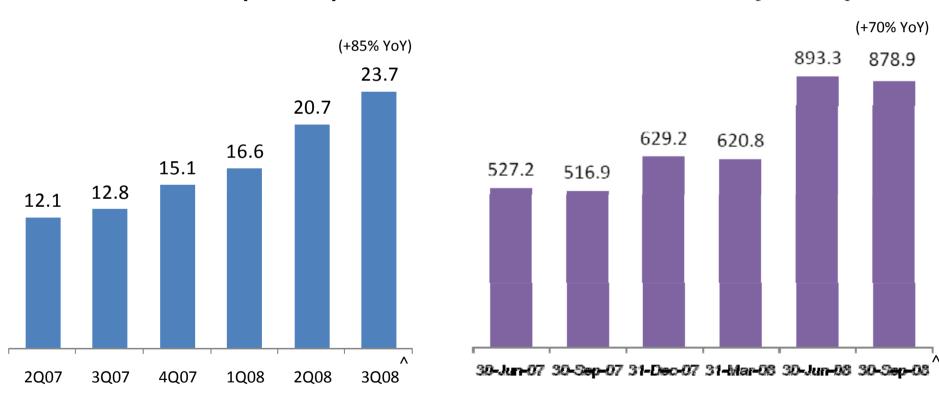


<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

### Financial Highlights: Revenue and Asset Growth

#### Revenue (US\$m)

#### Total Assets (US\$m)

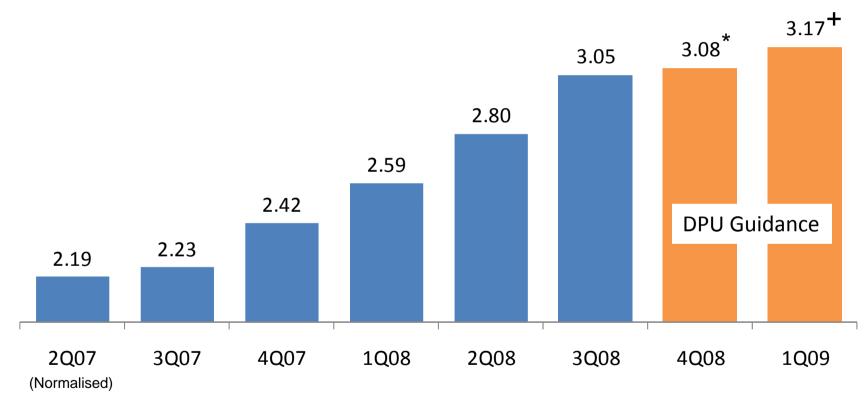




<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

# Progressive DPU Growth

# Distribution Per Unit (US cents)



- \* DPU guidance of US3.08¢ for 4Q FY08 is based on projected total outstanding units of 501,270,000.
- + DPU guidance of US3.17¢ for 1Q FY09 is based on projected total outstanding units of 502,507,000 and on the assumption that FSL's lenders do not invoke the market disruption clause at the next interest rate reset in late Dec 2008 / early January 2009.



### Capital Structure

### **Capital Structure**

• Debt/Equity ratio as at 30 Sep 08 : 100%

 Proforma Debt/Equity Ratio including debt financing for YM Enhancer : 120%

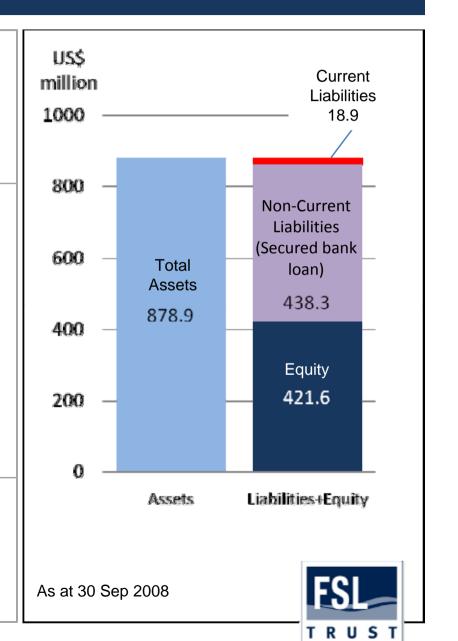
## Financing Arrangement

#### **Total Facilities: US\$515m**

- 1) US\$250m 7-yr revolving credit facility (non-amortizing) interest at 3-mth LIBOR+100 bps. (fully drawn) . Loan matures 27 Mar 2014
- 2) US\$200m 4-yr revolving credit facility (non-amortizing) interest at 3-mth LIBOR+120 bps. (fully drawn) . Loan matures 2 April 2012
- 3) US\$65m 4-yr revolving credit facility (amortizing) interest at 3-mth LIBOR+120 bps. Loan matures 2 April 2012

#### Lenders

- Bayerische Hypo-und Vereinsbank AG, Singapore Branch
- Bank of Tokyo-Mitsubishi UFJ Co. Ltd, Singapore Branch
- KfW
- Landesbank Hessen-Thüringen Girozentrale
- OCBC Bank
- Sumitomo Mitsui Banking Corporation



# **Investment Summary**

Attractive returns	<ul> <li>Growing and regular distributions</li> <li>4Q08 DPU guidance US3.08 cents</li> <li>1Q09 DPU guidance US3.17 cents</li> <li>No Singapore Tax / Withholding tax on distributions to Unitholders</li> </ul>
Stability and sustainability	<ul> <li>Lease portfolio with average remaining life of 8.9 years^ and contracted revenue of US\$883m*</li> <li>Modern vessels with average age of 3.5 years^</li> <li>Lease portfolio diversification across 5 shipping sub-sectors and 8 different lessees</li> <li>Lowest risk business model</li> <li>All vessels in portfolio are fully financed. No committed capital expenditure that requires additional funding</li> </ul>
Experienced management	<ul> <li>Experienced management and strong support from Sponsor</li> <li>Robust internal risk management system</li> </ul>

<sup>^</sup> On dollar-weighted basis, assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008



<sup>\*</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

# Appendices

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# Singapore Business Trust Overview: Background Information

- Business Trusts are business enterprises set up as trusts, instead of companies. They are hybrid structures with elements of both companies and trusts.
- Like a company, a business trust operates and runs a business enterprise. But unlike a company, a business trust is not a separate legal entity. It is created by a trust deed under which the trustee has legal ownership of the trust assets and manages the assets for the benefit of the beneficiaries of the trust.
- Purchasers of units in the business trusts, being beneficiaries of the trust, hold beneficial interest in assets of the Business Trust.
- The Business Trust structure is more suited for businesses with stable growth and cash flow, such as infrastructure and utilities businesses, vehicle leases and charters, etc.
- Whereas companies are restricted to paying dividends out of accounting profits, there are no such restrictions on trusts. Business trusts can therefore pay distributions to investors out of operating cash flows and is suited to businesses involving high initial capital expenditures with stable operating cash flows.



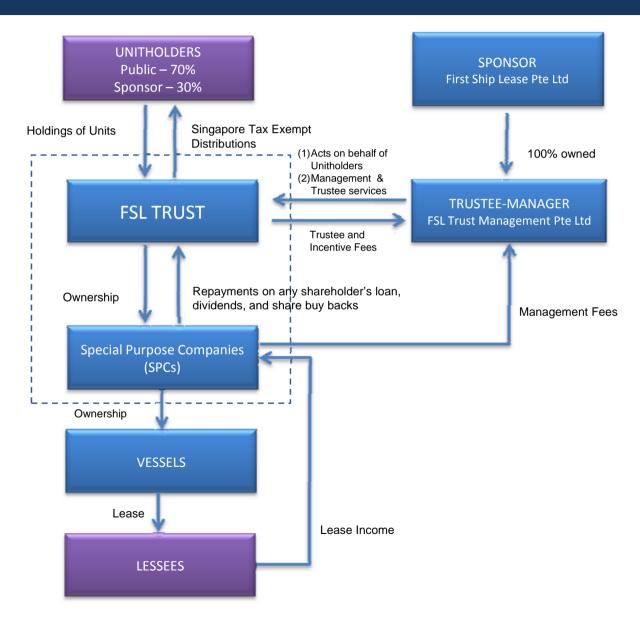
# Singapore Business Trust Overview: Differences between REIT and Business Trust

Singapore Business Trust		Singapore REIT		
Corporate Governance				
Responsible Entity	Trustee-Manager as single responsible entity with its role similar to REIT's Asset Manager and Trustee combined	Separate Asset Manager and Trustee		
Board of Directors  Majority of the Board of Directors are independent Directors		One-third of the Board to consist of independent directors		
Asset	Non-real estate	Real estate		
Depreciation/revaluation	No impact on payout	No impact on payout		
Gearing Limit	None	35% (60% if rated)		
Taxation	<ul> <li>Subject to Income Tax Act</li> <li>FSL Trust is a "Passive Foreign Investment Company" ("PFIC") for U.S. Income tax purposes</li> <li>FSL Trust is granted Maritime Finance Incentive status in Singapore</li> </ul>	Tax transparent		



### Appendix

#### **FSL Trust Structure**





# Trustee-Manager's Fees

#### Appendix

# Management fee

■4.00% of cash lease rental, net of any other commissions or deductions by third parties

#### Trustee fee

■0.02% per annum of the value of the Trust Property

# Acquisition fee

■1.00% of vessel acquisition cost

# Divestment fee

■0.5% of vessel disposal proceeds, excluding proceeds from exercise of original purchase or early buyout options

#### Incentive fee

■Incentive fee based on the achievement in quarterly DAU growth over the quarterly benchmark DPU



## Trustee-Manager's Incentive Fees

Growth in DAU <sup>1</sup>	Trustee-Manager's Incentive Fee	% DAU* received by Unitholders	% DAU* received by T-M
0%-15%	0%	100.00%	0.00%
15%- 30%	10% of excess over 15%	98.85% <sup>2</sup>	1.15%²
30%-60%	10% of excess between 15% - 30% 20% of excess over 30%	95.31% <sup>3</sup>	4.69% <sup>3</sup>
60%+	60%+ 10% of excess between 15% - 30% 20% of excess between 30% - 60% 25% of excess over 60%		5.88%4

<sup>&</sup>lt;sup>1</sup> from 2007 quarterly benchmark DPU of 2.130 US cents

<sup>\*</sup> DAU - refers to the distribution arising from incremental lease revenues. It excludes proceeds from sale of vessels and funds from borrowings.



<sup>&</sup>lt;sup>2</sup> Based on 30% DAU growth

<sup>&</sup>lt;sup>3</sup> Based on 60% DAU growth

<sup>&</sup>lt;sup>4</sup> Based on 70% DAU growth

# Tax Regime

- No Taxation on Lease Income.
   (FSL Trust is granted Maritime Finance Incentive status in Singapore)
- No taxation on distributions for Singapore investors (retail & institutional).
- No Singapore withholding tax on distributions to foreign unitholders.
- FSL Trust is a Passive Foreign Investment Company(PFIC), for U.S. income tax purposes.



#### **Board of Directors**

#### Appendix



(From Left to Right:)
Mr Phang Thim Fatt, Mr Philip Clausius, Mr Wong Meng Meng,
Mr Michael John Montesano III, and Mr Cheong Chee Tham

#### Mr. Wong Meng Meng Independent Director and Chairman of the Board

- Appointed 13 February 2007
- Currently consultant to Wong Partnership
- More than 30 years experience in legal industry

#### Dr. Michael John Montesano III (Ph.D, Yale) Independent Director

- Appointed 13 February 2007
- Former lecturer in South East Asian Studies at the National University of Singapore (1999- June 2008)
- Written widely on Southeast Asian affairs and on the region's modern social, economic, and business history.

#### Mr. Phang Thim Fatt Independent Director

- Appointed 13 February 2007
- Currently Deputy Managing Director and CFO of BOC Aviation Pte. Ltd. a wholly owned subsidiary of Bank of China and the largest aircraft lessor based in Asia.
- Has extensive experience in corporate finance, treasury management, risk controls and lease financing to the aviation industry.
- \* Mr Philip Clausius and Mr. Cheong Chee Tham are Non-Independent Directors. Please refer to page 5 for their short biography



## Investment Advisory Committee

#### **Appendix**

#### Mr. Torsten Temp

- Director of the Sponsor.
- Currently Executive VP and Global Head of Shipping at Bayerische Hypo-und Vereinsbank.
- Formerly Assistant to the Board of Directors of Bayerische Hypo- und Vereinsbank (1993 – 1995), headed a team in the structured finance department of Bayerische Hypo- und Vereinsbank (1995 – 2000) and the corporate banking division of Vereinsund Westbank AG (2000 – 2005).

#### Mr. Heinrich Schoeller

- Director of the Sponsor.
- Currently Chairman of Schoeller Holdings
   Limited, which he founded in 1978. Schoeller
   Holdings Limited engages in a range of
   businesses, including ship owning, ship
   management, liner services and hotel services
- Formerly a superintendent in C.F. Ahrenkiel GmbH (1970 – 1972), managing director of Hanseatic Shipmanagement Ltd (1972 – 1976) and technical director of C.F. Ahrenkiel GmbH (1977 – 1981). He was awarded the Cyprus Maritime Award in 2005 by the government of Cyprus for his contribution to the Cyprus shipping industry.

From top left hand side and clockwise: Mr Torsten Temp, Mr Heinrich Schoeller, Mr Ulf Gänger, Mr Peter M. Klopfer

#### Mr. Ulf Gänger

- Director of the Sponsor.
- More than 40 years of experience in the shipping industry.
- Currently active business consultant to several shipping companies and HSH Nordbank AG.
- Formerly a member of the Board of managing directors at HSH Nordbank, responsible for shipping, commodity trade and corporate finance.

#### Mr. Peter Klopfer

- Director of the Sponsor. Co-founded First Ship Lease Ltd in 2002.
- Currently President of P.M. Klopfer Shipbrokers, Inc. which he founded in 1991.
- More than 40 years of experience in the shipping industry.
- Formerly a line manager in Hellenic Lines Limited (1965 – 1973), Joint Managing Partner of LQM Associates, Inc (1979 – 1981), Partner in Jacq. Pierot Jr. & Sons, Inc. (1981 – 1989) and Chairman and CEO of Finanshuset (USA) Inc (1989 – 1991).



## Financial Summary: Consolidated Income Statement

Appendix

	3QFY08 US\$'000	3QFY07 US\$'000	Change %
Revenue	23,685	12,820	+84.8
Depreciation	(14,748)	(9,052)	+62.9
Management fees	(959)	(513)	+86.9
Trustee fees	(45)	(24)	+87.5
Incentive fees	(551)	-	+100.0
Other trust expenses	(810)	(327)	+147.7
Finance income	25	169	-85.2
Finance expenses	(5,900)	(929)	+535.1
Profit before tax	697	2,144	-67.5
Income tax expense	(25)	(30)	-16.7
Profit after tax <sup>(1)</sup>	672	2,114	-68.2

**Note 1**: The decrease in profit after tax was because FSL Trust was capitalised solely by equity at its IPO. As new vessels are acquired and financed 100% by debt, the net profit of FSL Trust will fall as the interest expense and depreciation charges of the acquired vessels exceed the lease rentals.



#### Appendix

## Financial Summary: Consolidated Balance Sheet

	As at 30 Sep 08 US\$'000	As at 31 Dec 07 US\$'000
Non-Current Assets	854,017	609,806
Current Assets	24,883	19,428
Total Assets	878,900	629,234
Equity attributable to unitholders of FSL Trust	421,604	459,410
Non-Current Liabilities	438,339	158,091
Current Liabilities	18,957	11,733
Total Liabilities	457,296	169,824
Total Equity and Liabilities	878,900	629,234



# Financial Summary: Consolidated Cash Flow Statement

	3QFY08 US\$'000	3QFY07 US\$'000
Cash flows from Operating Activities		
Profit Before Tax	697	2,144
Adjustments for:		
Vessel depreciation, other fees and Expenses	21,292	9,669
Operating Profit before working capital changes	21,989	11,813
Working capital changes	365	(1,266)
Cash generated from operations	22,354	10,547
Income taxes paid	-	(1)
Cash flows from Operating Activities	22,354	10,546
Cash flows from Investing Activities	138	143
Cash flows used in Financing Activities	(17,313)	(12,356)
Net increase/ (decrease) in cash and cash equivalent	5,179	(1,667)
Cash and cash equivalent at beginning of period	19,225	17,317
Cash and cash equivalent at end of period	24,404	15,650



# Vessel Portfolio: as at 30 September 2008

Vessel	Capacity	Year Built	Classification	Builder	Vessel Flag	Lessee
Crude Oil Tanker						
Aqua	115,000 DWT	2007	Det Norske Veritas	Samsung Heavy Industries, Korea	Singapore /Malta	Geden
Action	115,000 DWT	2007	Det Norske Veritas	Samsung Heavy Industries, Korea	Singapore /Malta	Geden
Product Tanker						
Nika I	47,261 DWT	2005	Det Norske Veritas	Hyundai Mipo, Korea	Singapore/ Cyprus	Groda / Rosneft
Verona I	47,470 DWT	2006	Det Norske Veritas	Hyundai Mipo, Korea	Singapore/ Cyprus	Groda / Rosneft
Clyde Fisher	12,984 DWT	2005	Lloyd's Register	Samho, South Korea	Bahamas	James Fisher
Cumbrian Fisher	12,921 DWT	2004	Lloyd's Register	Samho, South Korea	Bahamas	James Fisher
Shannon Fisher	5,421 DWT	2006	Lloyd's Register	Damen Galati, Romania	Bahamas	James Fisher
Solway Fisher	5,421 DWT	2006	Lloyd's Register	Damen Galati, Romania	Bahamas	James Fisher
Speciality	4,426 DWT	2006	Lloyd's Register	Qingshan Shipyard, Wuhan,PRC	Bahamas	James Fisher
Seniority	4,426 DWT	2006	Lloyd's Register	Qingshan Shipyard, Wuhan,PRC	Bahamas	James Fisher
Superiority	4,426 DWT	2007	Lloyd's Register	Qingshan Shipyard, Wuhan,PRC	Bahamas	James Fisher
Chemical Tanker						
Prita Dewi	19,998 DWT	2006	Nippon Kaiji Kyokai	Shin Kurushima, Japan	Singapore	Berlian Laju Tanker
Pertiwi	19,970 DWT	2006	Nippon Kaiji Kyokai	Usuki Shipyard, Japan	Singapore	Berlian Laju Tanker
Pujawati	19,900 DWT	2006	Nippon Kaiji Kyokai	Usuki Shipyard, Japan	Singapore	Berlian Laju Tanker



# Vessel Portfolio: as at 30 September 2008

Vessel	Capacity	Year Built	Classification	Builder	Vessel Flag	Lessee
Dry Bulk Carrier						
Eltanin	46,693 DWT	1999	American Bureau of Shipping	Sanoyas Hishino Meisho, Japan	Singapore	Siba Ships
Fomalhaut	46,685 DWT	1999	American Bureau of Shipping	Sanoyas Hishino Meisho, Japan	Singapore	Siba Ships
Containership						
YM Eminence	4,250 TEU	2008	Lloyd's Register of Shipping	CSBC Corporation, Taiwan	Liberia	Yang Ming Marine
YM Elixir	4,250 TEU	2008	Lloyd's Register of Shipping	CSBC Corporation, Taiwan	Liberia	Yang Ming Marine
YM Enhancer*	4,250 TEU	2008	Lloyd's Register of Shipping	CSBC Corporation, Taiwan	Liberia	Yang Ming Marine
Ever Radiant	4,229 TEU	1994	Nippon Kaiji Kyokai	Mitsubishi Heavy Industries, Japan	Panama	Evergreen Marine
Ever Respect	4,229 TEU	1995	Nippon Kaiji Kyokai	Mitsubishi Heavy Industries, Japan	Panama	Evergreen Marine
YM Subic	1,221 TEU	2003	Germanischer Lloyd	Peene Werft, Germany	Marshall Islands	Schoeller Holdings
Cape Falcon	1,221 TEU	2003	Germanischer Lloyd	Peene Werft, Germany	Marshall Islands	Schoeller Holdings

<sup>\*</sup> Delivered on 9th October 2008



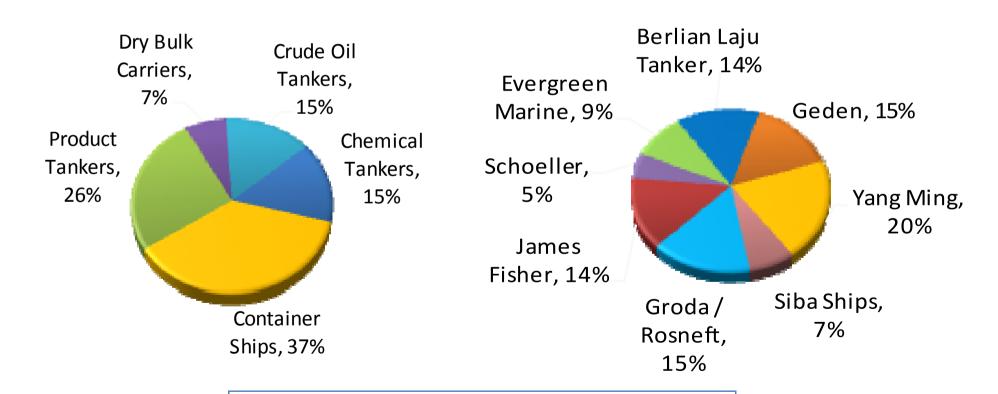
## Lease Portfolio: NBV breakdown by vessel and lessees

#### **NBV** by Vessel Type

**Total Number of Vessels: 23** 

#### **NBV** by Lessee

**Number of Lessees: 8** 



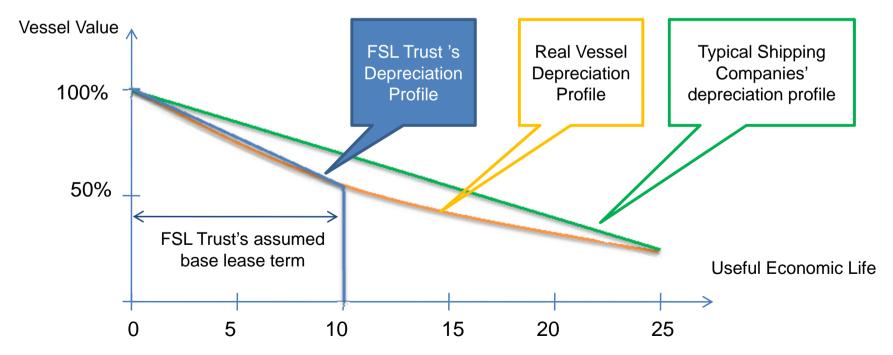


NBV as at 30 Sep 08: US\$909 million<sup>^</sup>

<sup>^</sup> Assuming the YM Enhancer acquired on 9 October 2008 had been part of FSL Trust's portfolio as at 30 September 2008

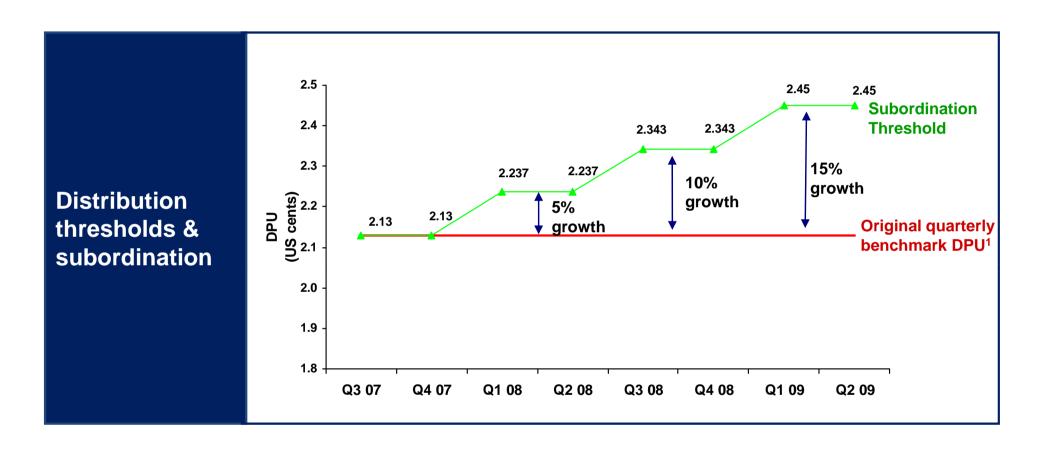
# Depreciation Policy

- FSL Trust depreciates its vessels on a straight-line basis to their estimated residual value at the end of the base lease term.
- FST Trust depreciates its vessels on an accelerated basis compared to typical shipping companies.





# Minimum Distribution Growth & Subordination



<sup>&</sup>lt;sup>1</sup> Quarterly benchmark DPU of 2.13 US cents as indicated in the IPO Prospectus.



# Analyst Coverage

Firm	Analyst	Email	
Deutsche Bank	Joe Liew	joe.liew@db.com	
JP Morgan	Harsh Wardhan Modi	harsh.w.modi@jpmorgan.com	
UOB Kay Hian	Esther Sim	esthersim@uobkayhian.com	
OCBC Investment Research	Meenal Kumar	MeenalK@ocbc-research.com	
Cazenove	Leong Wai Mun	waimun.leong@cazenove.com	
DBS Vickers	Jesvinder Sandhu	jesvinder@dbsvickers.com	



# FSL Trust Management Pte. Ltd., as Trustee-Manager for First Ship Lease Trust

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