



FSL Trust

4Q FY15 Financial Results

24 February 2016

FY2015 – Key financial highlights



- Revenue grew 14.6% from US\$ 93.4m in FY2014 to US\$ 106.6m in FY2015
- Generated FY2015 profit of US\$ 14.1 million, more than three times of that generated in FY2014 (US\$ 4.1m)
- Net cash generated from operations increased by 18.0% year-on-year to US\$ 62.8 m in FY2015
- Gearing improved from 54.4% as at FY2014 to 49.4% as at FY2015 ⁽¹⁾

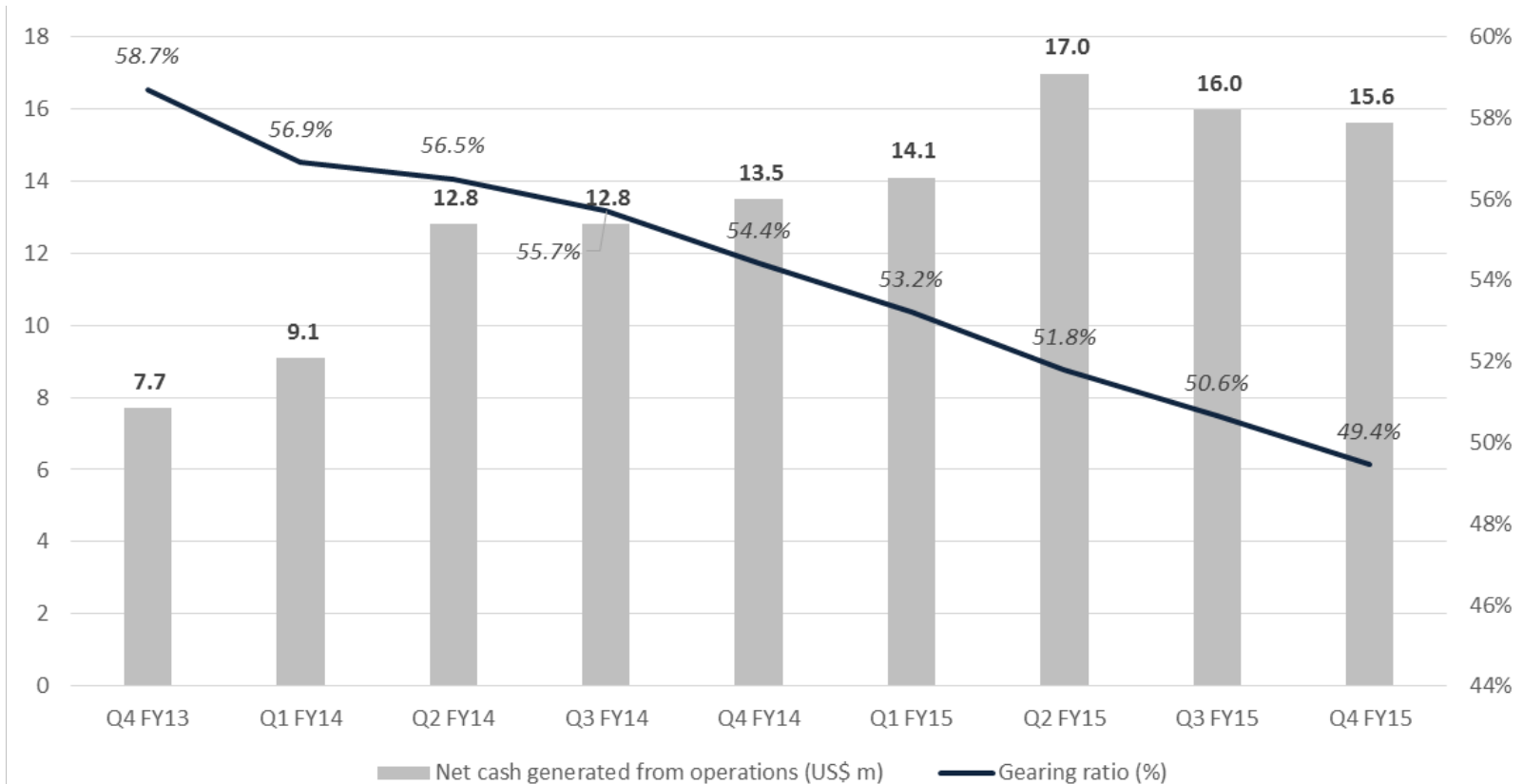
Note 1: Gearing ratio = secured bank loans/(total unitholders' funds + secured bank loans)

Performance review

US\$ million	4QFY15	4QFY14	Change %	FY2015	FY2014	Change %
Revenue	25.9	24.4	6.2	106.6	93.4	14.1
Profit/(Loss) for the quarter/year	0.1	7.3	N.M.	14.1	4.1	249.2
Net cash generated from operations	15.7	18.5	(15.1)	62.8	53.2	18.0
Operating Profit	2.6	5.5	(53.0)	23.4	16.8	39.0

- Dry-docks of FSL Hamburg and FSL Singapore and start up costs relating to the acquisition of FSL Osaka affected the performance of the Trust in Q4 FY2015
- Significant increase in financial performance achieved in FY2015

Gearing and cash generation

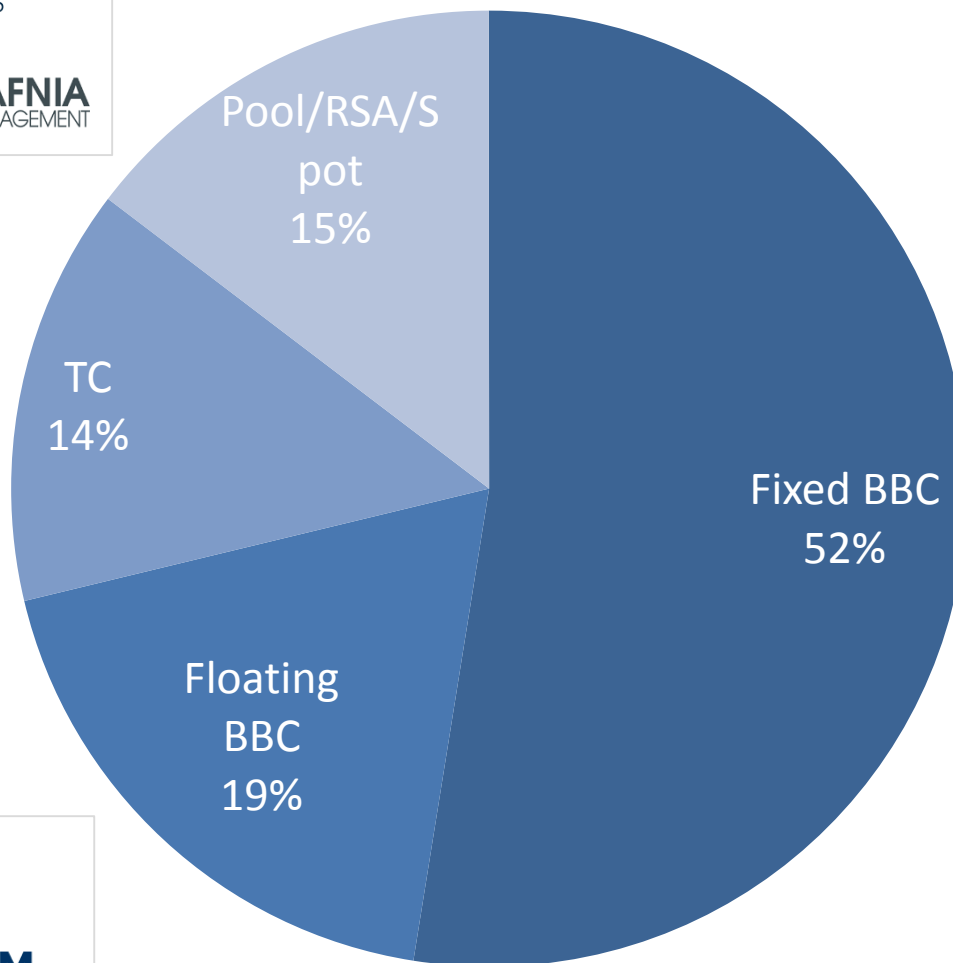


- Substantial reduction in the company gearing ratio due to aggressive debt repayment
- Stronger FY2015 cash generation compared to FY2014

Key Achievements in FY2015

- January: announced resumed compliance with the original 2011 loan agreement
- January: gain of US\$ 1.7m from the disposal of TORM shares
- March to November: Unit Buy-back program – 17.2m (2.6%) units purchased and cancelled at a cost of US\$ 2.1m
- April: secured a new two-year time charter at improved rates for FSL Hong Kong
- July: secured new time charters with a leading global commodities trader at improved rates for FSL Shanghai, FSL Hamburg and FSL Singapore
- November: cash acquisition of FSL Osaka, a 2007 Japanese-built MR tanker, for US\$ 21.8m

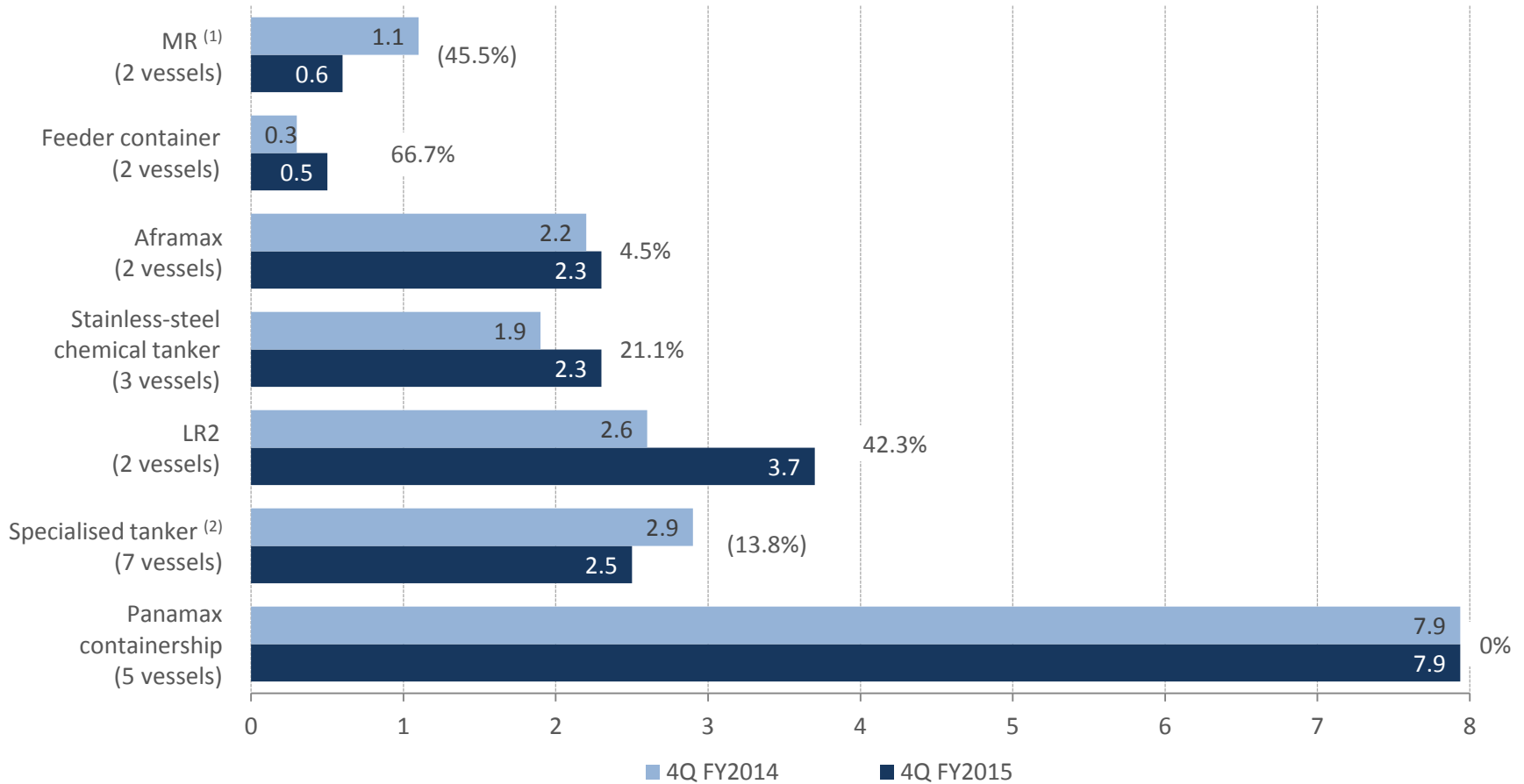
Fleet deployment by revenue ⁽¹⁾



Note 1: BBCE revenue for the 3 months ended 31 December 2015

Operational performance review

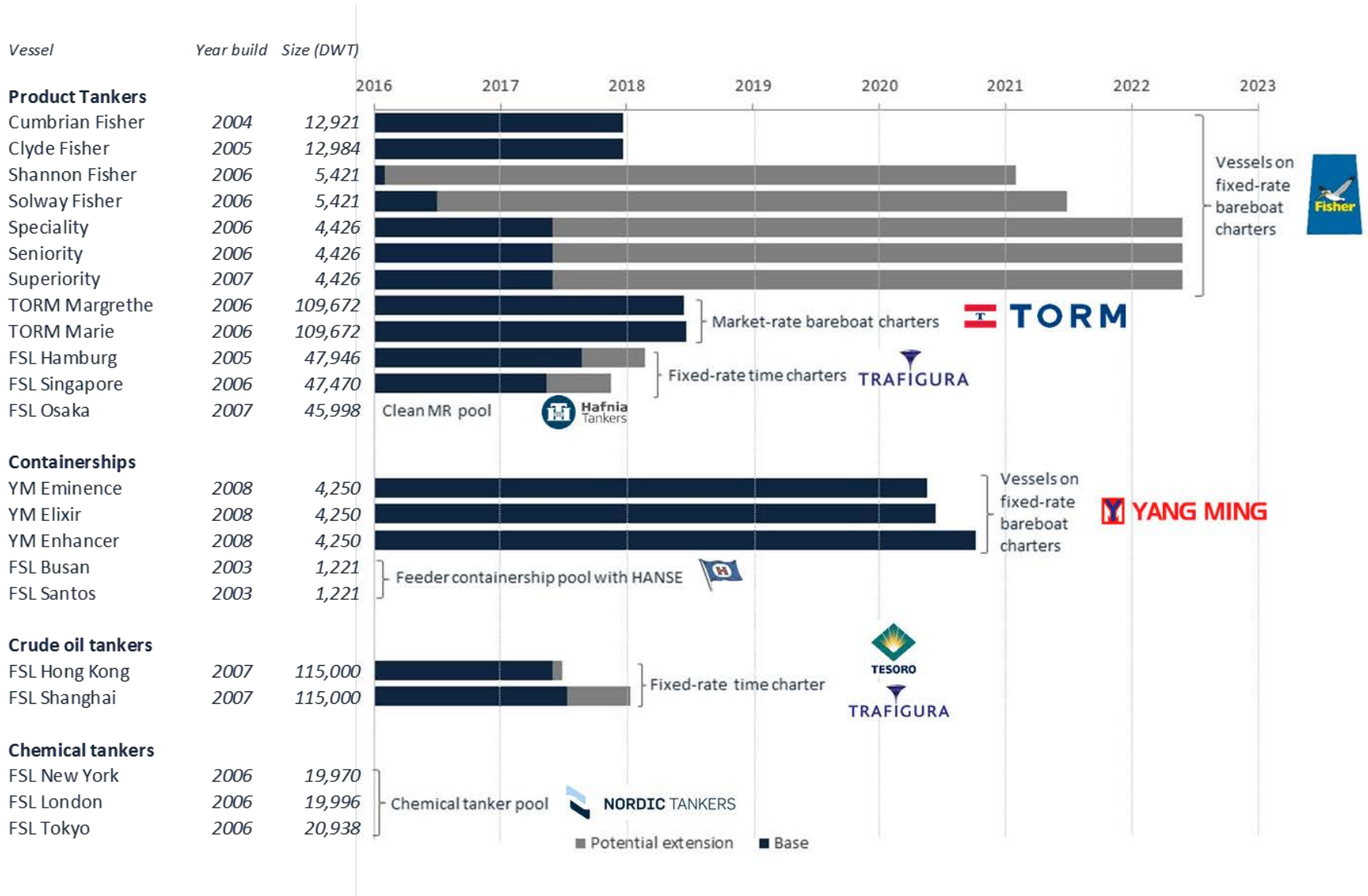
BBCE revenue by vessel type (US\$ million)



Note 1: Dry-docks of FSL Hamburg and FSL Singapore and the related off hire significantly affected their performance

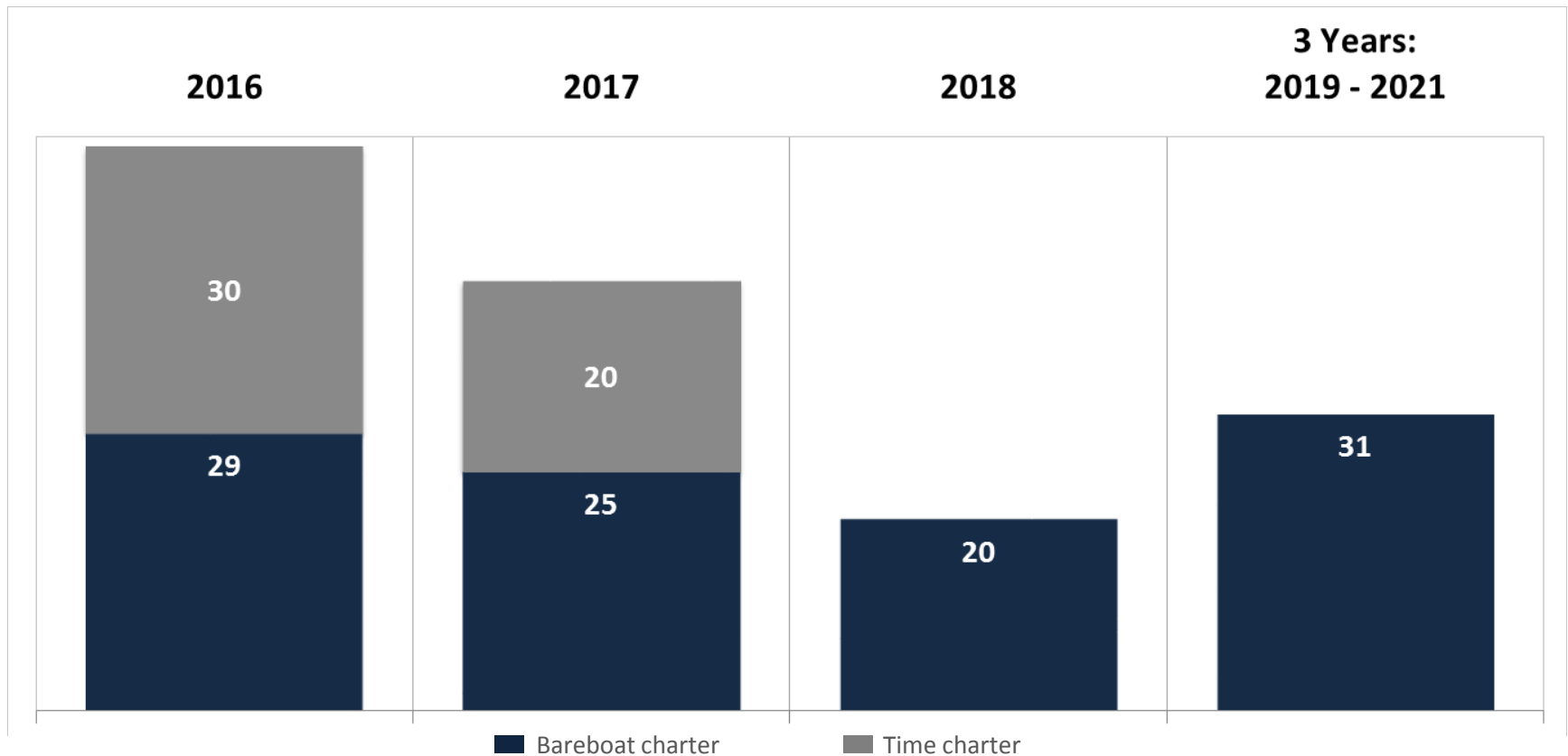
Note 2: Two of the specialised tanker bareboat charters renewed at slightly lower rates in December 2014 and February 2015, respectively

Lease maturity profile



Revenue backlog

Remaining contracted revenue stood at US\$155 m ⁽¹⁾
as of 31 December 2015



Note 1: Based on revenue from 12 bareboat charters (excluding the TORM charters on variable rates) and from fixed time charter contracts with Tesoro and Trafigura

Scheduled dry docks for the next 12 months

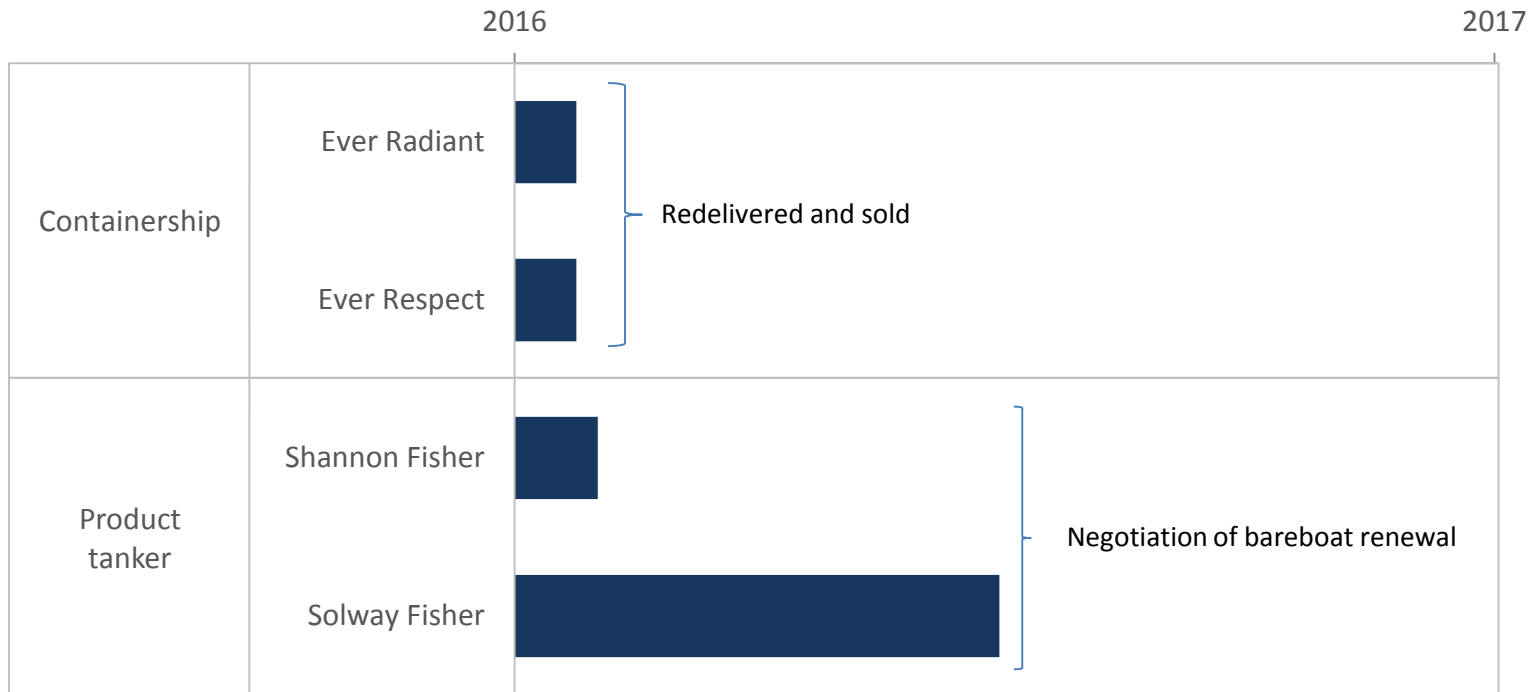
FSL managed fleet - Vessels planned for dry docking

Vessel	Date
FSL New York	2Q FY2016
FSL Tokyo	3Q FY2016
FSL London	3Q FY2016

Latest dry dock

Vessel	Date
FSL Hamburg	4Q FY2015
FSL Singapore	4Q FY2015

FY2016 scheduled redeliveries



- Four vessels on fixed rate bareboat charters redelivering in 2016
 - Ever Radiant and Ever Respect were sold on redelivery
 - The Trust is currently renegotiating the bareboat contract with James Fisher for Shannon/Solway Fisher

➤ Summary

- Seventh consecutive profitable quarter with significant increase in year-on-year cash generation
- The purchase of MR tanker in 4QFY15 demonstrated the ongoing execution of the Trust's strategy to renew the fleet and support revenue

➤ Outlook

- The redelivery and subsequent disposal of Ever Radiant and Ever Respect will affect revenues going forward, but the impact has been mitigated through improved contracts on the tankers secured in 2015
- Renewals of expiring bareboat contracts are likely to be lower, in line with current market levels
- In FY 2016 revenues are contracted for 16 out of 22 vessels

Thank You