



FSL Trust

1QFY18 Financial Results
10 May 2018

1QFY18 – Key financial highlights



- Net profit of US\$0.9m in 1Q18
- Cash generated continued to be positive
- Revenue declined 23.2% year-on-year, primarily due to:
 - softening of rates across all sectors
 - Time charter agreements not extended for both Aframax and MR tankers
 - disposal of two containerships and one chemical tanker
- Gearing⁽¹⁾ improved from 46.6% as at 4QFY17 to 41.7% as at 1QFY18

Performance review

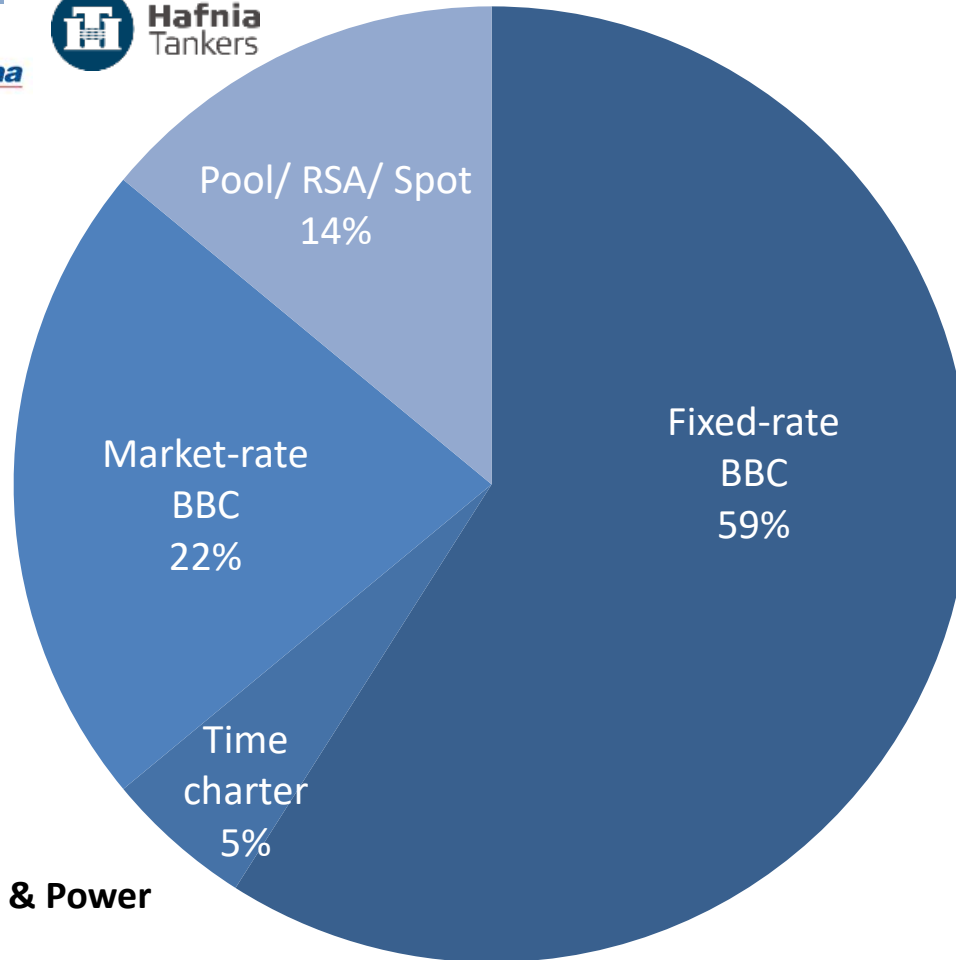
US\$'000	1QFY18	1QFY17	Inc/(Dec) %
Revenue	16,856	21,949	(23.2)
Operating profit	2,279	5,556	(59.0)
Profit for the quarter	917	3,447	(73.4)
Net cash generated from operations	7,207	12,422	(42.0)
Gearing ratio	41.7%	43.3%	(3.7)

- Revenue decrease mainly due to rate pressure across all sectors, and contributed by reduced fleet size.
- US\$ 67.5m of debt repaid in 12 months to 31 March 2018

Fleet deployment by revenue⁽¹⁾

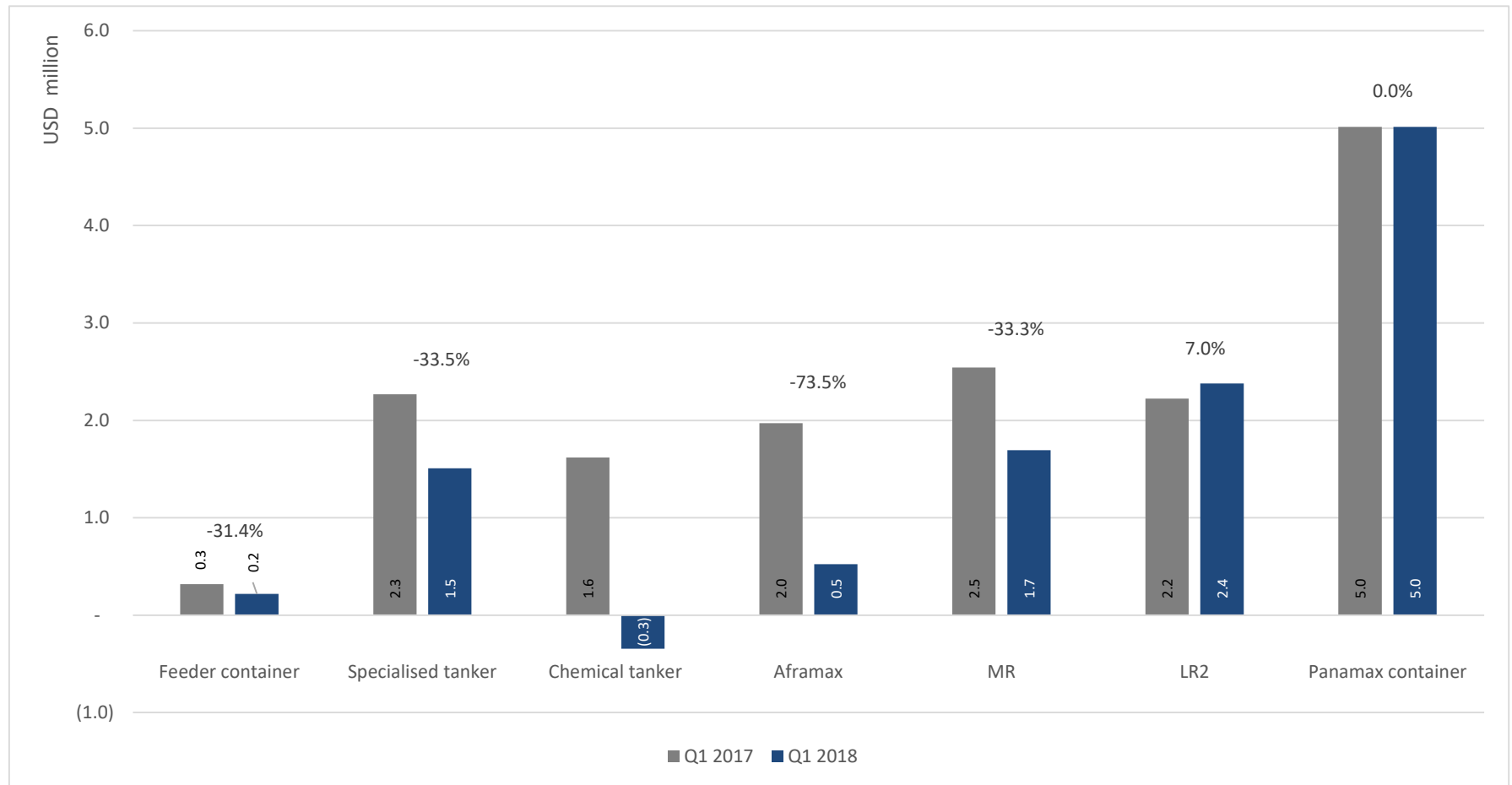


Novatek Gas & Power



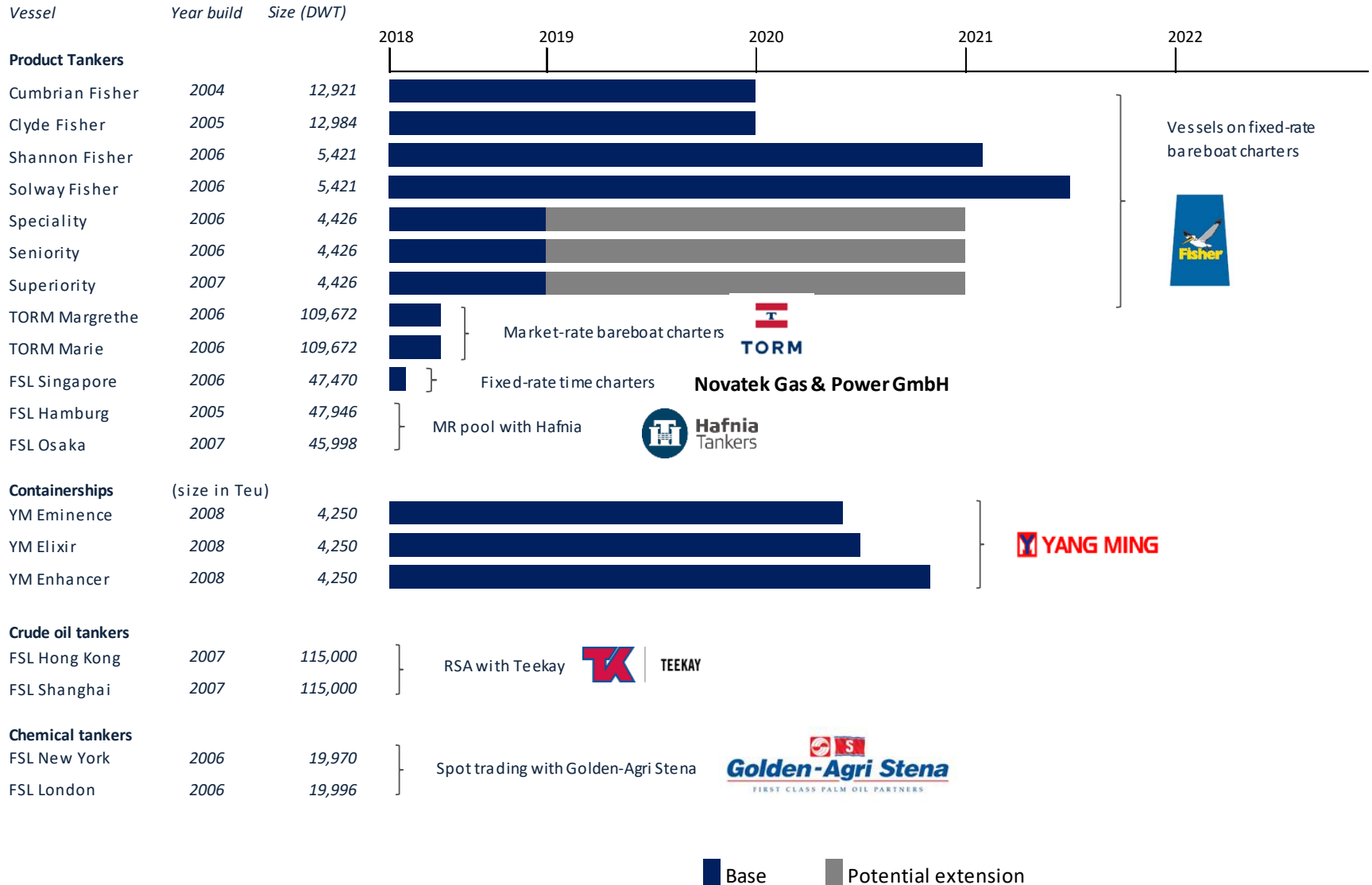
Operational performance

BBCE revenue by vessel type

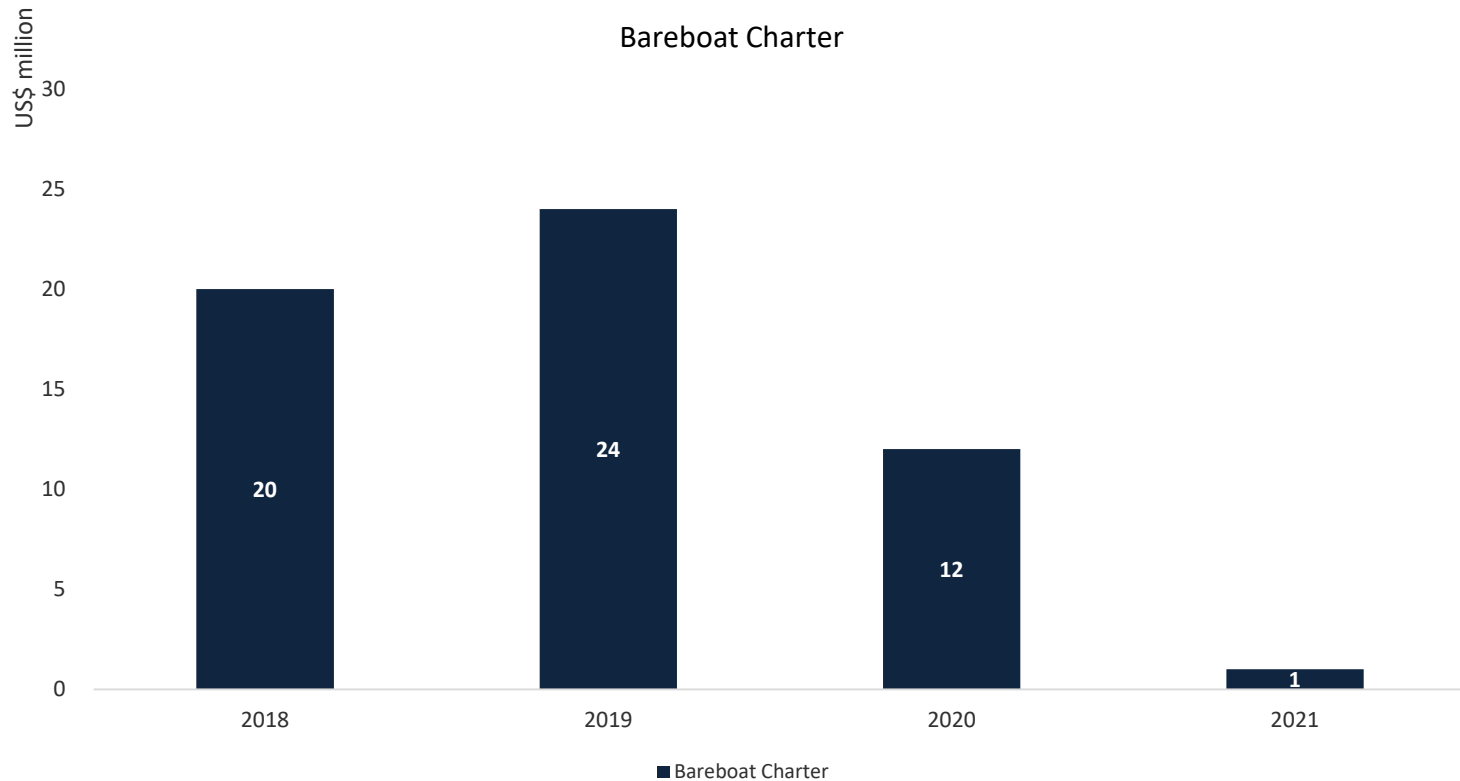


* Reduced fleet with the disposal of a containership and a chemical tanker in January 2018

Lease maturity of vessels



Remaining contracted revenue stood at US\$ 57m ⁽¹⁾
as at 31 March 2018



Note 1: Based on revenue from ten bareboat charters (excluding the TORM charters on variable rates)

FY2018: Scheduled Redeliveries

Vessel	Date
Torm Margrethe	2Q FY2018
Torm Marie	2Q FY2018
Speciality	4Q FY2018
Seniority	4Q FY2018
Superiority	4Q FY2018

The above five vessels are expected to be redelivered in FY2018

- FSL Singapore has entered the Hafnia Pool after completion of existing time charter in April 2018

➤ Summary

- Another quarter of positive cash generation despite the challenging shipping industry environment
- Gearing reduced to 41.7% with the prepayment of US\$ 20.1m in March 2018

➤ Outlook

- Shipping markets across all sectors remain under pressure in the near term. However, there are positive signs for improvement for 2019.

Thank You